

# Brookville Center for Children's Services

### **Discovery Report**



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# Financial Overview For Independent Schools

	Net Assets	Total Revenue	Total Functional Expenses	Advertising & Promotion
Brookville Center for Children's Services	7,216,744	47,248,271	47,012,271	0
Variety Child Learning Center	6,218,246	15,521,822	15,718,839	9,760
Ascent: A School for Individuals With Autism	4,677,240	2,295,685	2,424,402	0
The Hagedorn Little Village School Jack Joel Center for Special Children	3,731,300	16,479,940	17,156,930	7,882
The Hebrew Academy for Special Children	-88,464	36,874,207	37,435,689	248,113
The Henry Viscardi School	-12,115,388	15,631,501	16,421,569	11,989

#### Information taken from most recent IRS-990 forms.

<sup>\*</sup>Please note: Just Kids Early Childhood Learning Center and All About Kids did not have 990 forms available.



# Financial Overview For I/DD Organizations With Children's Programs

	Net Assets (Overall for Organization)	Total Expense	Total Revenue	Advertising & Promotion (Overall for Organization)
ACLD -Education Services	22,650,626	63,174,266 6,827,142	64,711,464 7,656,912	0
DDI -Children's Day Service -Early Childhood Education -Children's Residential Program -Young Autism Program -CRP Center of Excellence Project	20,290,910	97,832,352 14,662,647 11,535,402 10,550,947 5,969,281 47,483	100,149,661 15,274,667 10,847,206 12,097,053 6,128,231	0
AHRC Suffolk -Children's Services*	12,211,328	68,235,741 18,574,435	68,259,570 17,787,253	0
ACDS -Nursery/ Daycare -Preschool -Early Intervention -Special Ed Gov. Fees	3,824,227	16,161,055 669,811 4,662,814 2,511,785	16,575,787 388,203 5,052,317 2,224,738 265,968	3,689
CP Nassau -Education Services	7,808,173	38,900,715 10,911,744	38,606,246 10,762,882	38,379
The Center for Developmental Disabilities -Children's Day Program -Children's Residence	1,156,255	33,164,804 5,307,885 3,053,882	32,391,037 5,188,448 2,694,840	15,352

<sup>\*</sup>AHRC Suffolk's reported financials for children's services included a blended program in its West Hampton Beach facility offering day habilitation and pre-vocational services along with the ability for any combination of services. This program ended 1/31/15, with people in programs transferred to other day hab and pre-vocational programs.

# Service Overview For Independent Schools

	Early Intervention	Preschool	D a y c a r e	School Age Program	Evaluations	Resplte/Recreation	Home/Community Services	R e s d i e n t i a l	Parent Training
Brookville Center for Children's Services	X	X	Х	X	X	X	X	X	X
Variety Child Learning Center	X	Х		X	X	Χ			Х
Ascent: A School for Individuals With Autism		X		X					X
The Hagedorn Little Village School	X	X		Χ	X	X	X		X
The Hebrew Academy for Special Children	X	Х		Χ	X	X	X		X
The Henry Viscardi School		Х		Х		X			X
Just Kids	Χ	X							
All About Kids	X	X		X	X	X			X

# Service Overview For I/DD Organizations With Children's Programs

	Early Intervention	Preschool	D a y c a r e	School Age Program	Evaluations	Respite/Recreation	Home/CommunityServices	R e s d i e n t i a I	Parent Training
ACLD	Х	X		X	X	Х	Х		Х
DDI	X	Х		X	Х	Х	Х	Х	X
AHRC Suffolk	Х	X	X	X	Х		Х	Х	X
ACDS	X	X	Х	Х	Х	Х	Х		X
CP Nassau	X	X		Х					
The Center for Developmental Disabilities				Х			Х	Х	

<sup>\*</sup>Reflects all programs featured on website.



### Services



#### **Programs Across Long Island**

Offices of Administration: 189 Wheatley Road, Brookville, NY 11545

**School Sites:** Children's Education Center & Autism Program (Brookville), Marcus Avenue (New Hyde Park), Post Avenue (Westbury), SUNY Old Westbury, Barbara C. Wilson Pre-school (Woodbury)

Home and Community Based Program: Brookville

Children's Residential Program: Four homes in Lido Beach and Glen Cove

#### Preschool

#### **Integrated**

- -Post Avenue
- -Old Westbury

#### Special Ed

- -Marcus Avenue
- -Children's Ed Center

#### Daycare

- -Post Ave.
- -Marcus Ave.
- -Old Westbury

Early Childhood
Programs: music,
arts and crafts,
language, motor,
pre-academic and
computer are
taught by
appropriately
credentialed staff.

#### School Age Program

- -12:1:4, 10:1:3 or 6:1:3.5
- -6:1:3:5 (Autism Program)
- -Academic education services in areas of reading, hand-writing, functional mathematics, socialization, activities of daily living and programs related to the New York State Education Department Standards for Special Education.
- -Music, art, adaptive physical education
- -Transition Services
- -Pre-vocational training at community based sites and within the community

#### **Evaluation Sites**

- -Barbara C. Wilson: Nassau and Suffolk Counties
- -Children's Education Center: Nassau and Suffolk Counties; Bi-lingual evaluations Marcus Avenue: Servicing children and families residing in Nassau County and New York City.

#### Respite/Recreation

- -Saturday recreation programs
- -Vacation respite (December, April and August)

### Home/Community-Based Services

#### **Residential Services**

#### **Parent Training**

- -Parent support meetings twice a month, parent trainings and workshops.
- -Topics include sensory motor integration activities, learning though play, language development, feeding techniques, promoting positive behavior, fine and gross motor exercises and behavior management.



## On-Site Engagement & Retention



	Tours (	ond	ucted/Ind	quiries	Screening	s Conducte	ed	Referra	l Source	e		Transitions a	among BC	S Programs
	20	15	2016	2017	2015	2016	2017	20	15	2016	2017	2015	2016	2017
Marcus Aven	ue 5	00	600	640	500	500	600	EI/Scho	ol Distr	icts/P	ediatricians	1	1	1
ost Avenue	1	52	131	260	62	. 55	71	District	s Disti	ricts	Districts	0	0	0
UNY Old W	estbury unknow	vn	116	168	unknown	41	35	District	s Disti	ricts	Districts	unknown	2	1
BCW	3	97	341	461	104	160	185	District	5 Disti	ricts	Districts	0	2	1
d Center	2	15	222	201	128	132	111	Dsitrict	s Disti	ricts	Districts	0	0	0
issy Birnbau	ım N/A	N	N/A	10	N/A	N/A	10	District	s Disti	ricts	Districts	0	0	0
RP		3	3	2	3	3	1	CB & Ed	C+CB 8	k Ed ce	CB & Ed Center	2	1	1

Retention/Enrollment Trends				
	14-15	15-16	16-17	
Marcus	271	276	263	
Ed Center PK	68	62	63	
Ed Center School Age	130	126	132	
Westbury at Post	80	93	94	
BCWilson9100	132	137	140	
SUNY9160	19	12	16	
Parent Satisfaction	14-15	15-16	16-17	
Marcus	90%	90%	91%	
Ed Center PK	90%	90%	90%	
Ed Center School Age	90%	90%	90%	
Westbury at Post Ave	91.40%		100%	
BCWilson	N/A	4.6/5	4.77/5	out of 5
SUNY	N/A	4.5/5	4.59/5	out of 5





School/ Program	Total Children	Open Spaces	Boys	Girls	Typical	Special Needs
Children's Educational Center:	Daycare/Pre-K:					
Silver Building	3		19	8		
Cissy Building	27					
Barbara C. Wilson	143	N/A; 9 over enrollme nts	110	33		All
Westbury-Post Avenue	90	Preschool : 6	Special Ed: 32	Special Ed: 16	Pre-K: 25	48
			Day care: 22	Day Care: 20		
Marcus Avenue	253 Daycare/Pre-K  176 CPSE  35 infant/toddlers	CPSE Spots: 3  Daycare: 10  Infant/ Toddler: 8				
SUNY-Old Westbury	30	Typical: 9	22	8	11	19
Children's Residential Program	25	N/A	19	6	N/A	25 (All diagnosed with Autism)
Home- and Community- Based Program						

Please note: green is info to be confirmed.



### Available Survey Information

#### comments Marcus 14-15 N/A Marcus 15-16 great staff related staff communication too short overall satisfied extremely happy with school and staff my child is so happy answers questions Marcus 16-17 email would be helpful friendly staff Thannks to all staff always satisfied with communication amazing program constant contact with administration love the school excellent school; every question always answered

Ed Center PK
teachers and asistants great
great job
good experience
thanks for support
Ed Center School Age
erverything done properly
have good feelings
outstanding educational program
We love BCCS
would like afterschool activities
thanks for all you do for the students

Westbury Post 2015		
pleased with school and staff		
overall satisfied		
I feel informed		
amazing staff		
Related service needs more detailed and	d updates	
email reminders to save paper		
newsletter		
everyone supportive and helpful		
super happy with school		
Extremely happy with all		
Westbury Post 2017		
More communication related service		
happy with staff and programs		
wonderful experience with school		
amazing staff		
recommend the school		
He is happy that's all we need to know		

BCW		
Amount of family support and training		
is phenomenal		
Couldn't be happier with the staff		
Absolutely Thrilled with the school		
Terrific Staff		
Overall progress speaks volumes		
Huge smile on my child's face when the	bus arrives	5
Great School		
Would like afterschool activities		
More communication via email or text	for working	parents
Would like to be able to observe child r	nclass via vi	deo
Would like more communication from	therapists	

2017 will be first year for family questionaire

Home and Community Based Program

overall positive results what can we do better?

SUNY			
staff is always friendly and helpful			
Children are very happy in the school			
he team that cares for my son is except	ional		
ee huge improvement from last year			
herapists are excellent			
lave nothing but amazing things to say			
Vould like more parent involvemetn an	d more pai	rent friend	ly events
Vould like school to offer lunch			
Manufal librata and a transmission of a section		and the second selection	

Would like to receive reminders abouit special events and days off

Would like to receive parent communication via email

25/25

150/unlimited





#### **Inconsistent References to Organization**

Brookville Center vs. BCCS?

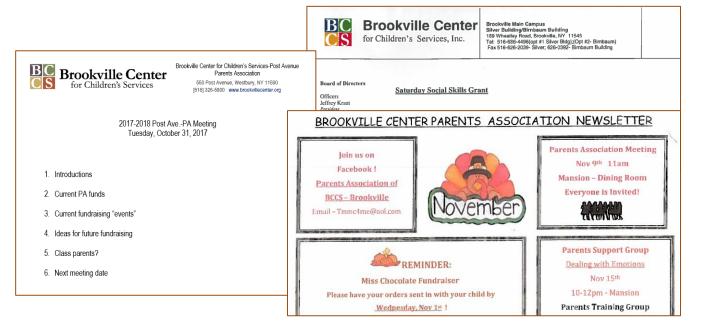
Inconsistent Signatures (Internal & External)

Interplay of Sites Confusing (Internal & External)

#### **Inconsistent Use of Logo and Brand Assets**

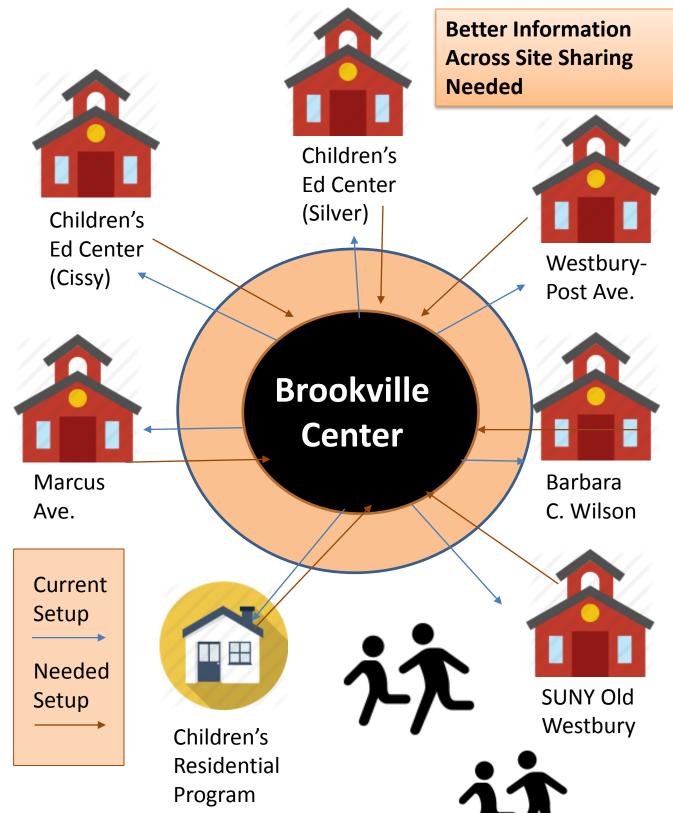
## More Straightforward Telephone/Email Contacts Needed

#### **Inconsistent Materials**





## **Communications Across Sites**





### **Points of Engagement**



932 likes 926 followers



406 tweets 67 following 94 followers 19 likes



**New Account** 63 followers 101 following

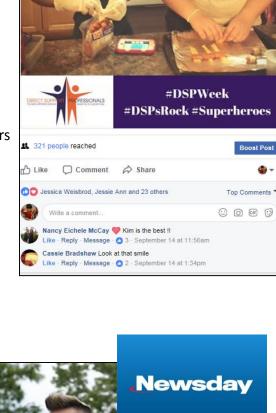


**New Account** 3 followers



MATT TOWNSEND —SHOW

#### Media



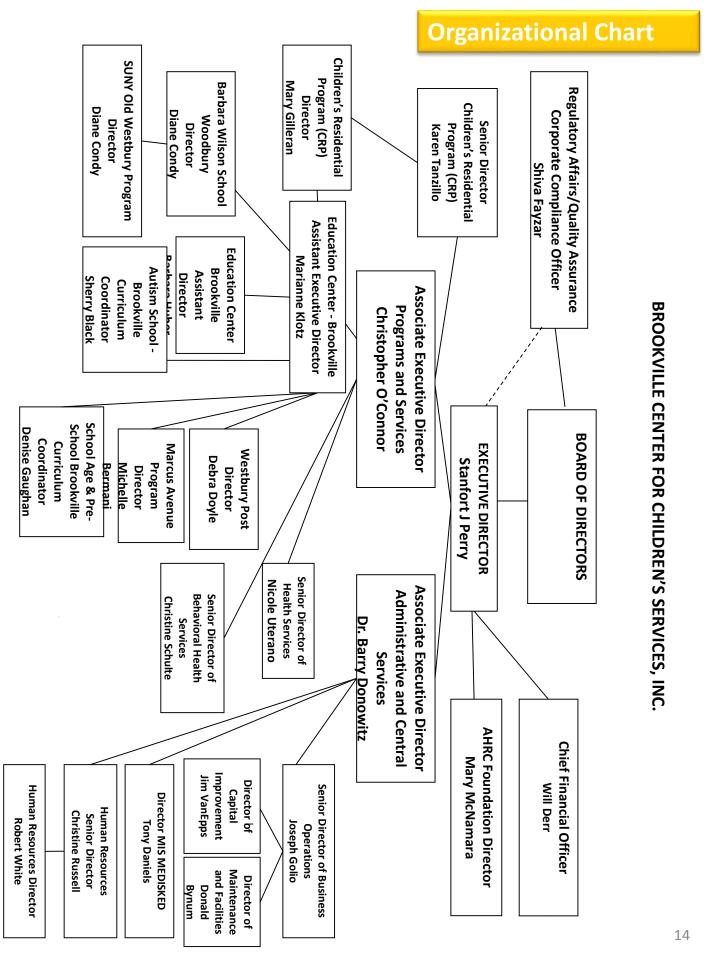




#### Nick Tangorra entertains kids with disabilities

On Thursday, June 15, 2017, students, family and friends at the Brookville Center for Children's Services enjoyed a live performance by pop singer Nick Tangorra, of Bethpage, at

NEWSDAY.COM





# Staffing Data

Company	Employee Count
BCCS INC	649
FT	539
PT	110

BCCS INC	649
ABA Teacher Aide	1
Accounting Analyst	1
Accounts Rec.Biller	1
Accts Rec Biller - BCCS	1
Administrative AsstBCCS	2
Applied Behavior Spec	1
Art Instructor-BCCS	1
Art Therapist-BCCS	1
Asst Controller - BCCS	1
Asst Curr Coord-BCCS Wood	1
Asst Curriculum Coord	6
Asst Exec Director - BCCS	1
Asst Mgr- BCCS CRP	7
Asst. Director	4
Asst.Grp Leader/TA	14
BCBA-BCCS-Masters Psychol	2
BCBA-BCCS-Masters-Daycare	2
BCBA-Master's-BCCS-Edu	6
BCCS Vac Respite Counselo	1
Behav Interv Spec 1-CRP	1
Behav Support Staff-BCCS	2
BehavSuppStaff-MastersLev	1
BehavSuppWker-BCCS	2
BehavSuppWkr-BCCS DayCare	2
Clerk - BCCS	1
Clinical Coordinator-BCCS	4
Curriculum Coordinator	4
Curriculum Coor-NHP	2
Director - BCCS	3
Director - CRP BCCS	1
Director CorpComp&QA-BCCS	1
DSP - BCCS	35
DSP Sub - BCCS	19
DSP Sub BCCS- 26 Seaspray	2
DSP Sub BCCS -Wantagh	5
DSP Sub BCCS-28 Sea Spray	10
	_

DSP Sub BCCS-30 Sea Spray

Educ. Systems Coord.

**Exec.Office Supervisor** 

General Support Staff-BCC

Group Leader/Teacher Aide

DSP/Med Appt CounselorCRP

5

2

1

1

1

House Manager-CRP	3
IEP Coordinator- BCCS	1
Intake Coor.	1
Lead Counselor	2
Lead Mechanic	1
Licensed Psych-BCCS	1
Maint Supv - BCCS	1
Maintenance Worker I	4
Movement/Activ Ther-	
BCCS	1
Music Instructor - BCCS	1
Music Therapist-BCCS	5
Nurse Manager - BCCS	
CRP	1
O.T BCCS - School Age	3
O.T BCCS Non Day Care	1
O.T Preschool Related	1
O.TBCCS Day Care Ctr	11
Occup.Therapist - AHRC	1
Office Coord.	2
Office Manager	1
Office Mgr - BCCS Presch	1
Office Mgr - BCCS Sch Age	1
Phys Education Teacher	2
Physical Therapist	8
Porter - BCCS	1
PRGM SUPV - BCCS	2
Program Admin - BCCS	
CRP	2
Psychologist Licensed	1
Receptionist	2
Records Mgmt Officer	1
Recreation Coord-CRP	
BCCS	1
Registered Dietician-BCCS	1
Registered Nurse	1
Saturday Counselor	5
Saturday Lead Counselor	3
School Psychologist	4
School Registered Nurse	12
School Social Worker	2

Vacancies	
Company	<b>Position Count</b>
BCCS Inc.	73
FT	32
PT	41
Citizens Inc.	72

Secretary Prgm	1
Admin-BCCS Secretary/Receptionis	1
t	3
Secretary-BCCS	13
SEIT @ 55 hourly	11
Senior Group Leader	2
Social Wk-Licensed-	
BCCS	3
Spec Ed Itin - \$55	2
Spec Educ - SEIT/ABA	5
Spec Educ -SPED	3
Spec Educator I-Float	1
Special Ed II	11
Special Ed. Int. Tchr.	8
Special Educator II	66
Special Educator II	
Float	9
Speech Pathologist-	
BCCS	28
Sr. Special Educator	1
Sr. Staff Accountant	1
Sr. Corp Comp Officer-	
BCCS	1
Sr.Staff Accountant-	
BCCS	2
Staff Accountant	2
Staff Trainer - BCCS	2
Teacher Aide	54
Teacher Aide - 1:1	1
Teacher Aide - Floater	5
Teacher Aide-Ed	
Center	1
Teacher Asst I Float	4
Teacher Asst III-Float	1
Teacher Asst. I	104
Teacher Asst. II	9
Teacher Asst. III	32
Transition Coordinator	2
Transition Specialist	2





#### New York State Office of Children and Family Services



State agency

OCFS- you can solicit for children and market. According to the past trends this was always true.

#### New York State Education Department

Government department



According to NYSED regulations you can never solicit/market for special needs children. This has always been in effect.